

# Client case



Finance Department  
Group & Transformation  
Performance

Performance  
monitoring with



PERF  
monitor

virage



# Summary

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## ENGIE's goal : saving 1 billion euros over 3 years

A performance plan from ENGIE to optimise process and simplify way of working to reach objective of 1 billion costs reduction.



## Agile method implementation in 3 months

Perf monitor software and dedicated support from Virage Group's team allowed ENGIE to meet its deadline under 3 months using an agile approach.

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## A monitoring solution : PERF monitor

This tailor made software allows you to set up goals, develop actions plans, report actions and KPIs but also publish dashboards and benchmark your performance.





# ENGIE's goal : saving 1 billion euros over 3 years



An energy leader

In the heart of  
the energy revolution



**70**  
countries



**2<sup>nd</sup>**  
company ranking CAC40



**155 000**  
collaborators



**26**  
Business Unit

## ECONOMY STRATEGICAL PLAN

### LEAN 2018

Lean 2018 is the 3 years performance plan set up by Engie Group. The company objective is to save over 1 billion euros. This performance plan specify a roadmap for each Business Unit. Each BU gets responsible for its initiatives and actions. Lean 2018 plan is globally driven by the Performance group and transformation direction and locally managed by a BU manager.



02



# Tool implementation in agile method within 3 months

## A custom software



Deployment for 500 performance actors over 26 Business Units.



More than 3 500 performance actions structured into 3 action plans.



Project implementation based on an agile method and backlog creation with a persona tool.



Perf Monitor configuration to optimize use cases.



Implementation in 3 months with a multidisciplinary project team.

The energy revolution encourages companies to work with an agile approach and to reinvent themselves. Lean 2018 is a performance plan from ENGIE to optimise process and simplify way of working to reach objective of 1.2 billion costs reduction. ENGIE Group has managed its performance plan with the support of Perf Monitor within 3 months using an Agile method. The software's key features have allowed ENGIE to set up goals, develop actions plans, report actions and KPIs thanks to its real-time monitoring. More than 26 Business Units and 500 users use the monitoring platform in a collaborative manner : monitoring of the financial KPIs, inter BU benchmark quarterly collection of the key data.

## Performance plan in action in 3 key points



**Performance objectives** specified in roadmaps and declined in BU and other entities.



3 years plan punctuated by **update's campaign** every quarter and year.



**Dashboards available in real time** for the Top Management and for official financial communications.

“ Perf Monitor enables us to organize our actions and to monitor our performance gains. ”

**Didier Liataud**  
Deputy Director Performance Group





03

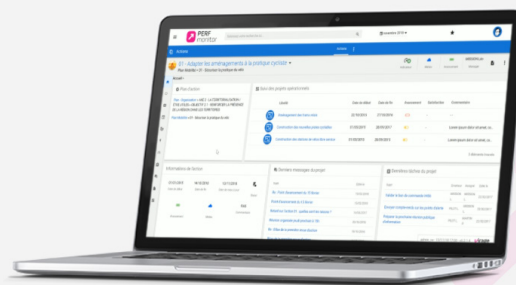
# A monitoring solution : PERF monitor

## Action plan monitoring adapted to your activity

A complete platform to monitor your performances in action plans monitoring.

With Perf Monitor discover:

- How to manager transversal action plans
- How to communicate on your action plans
- How to run a reporting campaign



## A SaaS Premium solution



**Automatic updates**



**Automatic deployment**



**Technical support available 24/7**

## Key features



### Roadmap

Objectives conversion in quantified indicators by exercise and entity



### Search engine

Immediate access to actions, initiatives, action plans, dashboards, etc.



### Reporting sheet

Optimised screen for quarterly report for actuals and forecasts

## A variety of users



**Performance Manager**

*Report on gains from realized/estimated*



**Buyer**

*Monitor purchase actions performances*



**Top Manager**

*Monitor dashboards*



**Performance plan pilot**

*Processes benchmark & plans animation*



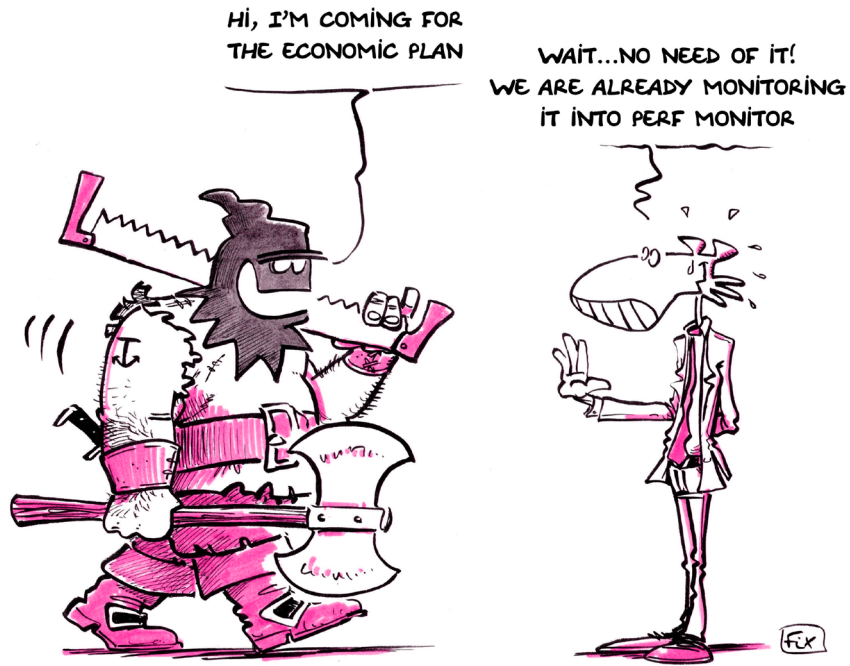




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*Perf Monitor was an extremely positive factor and a real step forward for our Lean 2018 Performance plan deployment.*

Didier Liautaud  
Deputy Director Performance Group



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